

# BUSINESS HIGHLIGHTS

	2012	2011	Change %
<b>Operating (Company)</b>			
Number of Customers as at 31st December	<b>1,776,360</b>	1,750,553	+1
Number of Customers per km of Mains	<b>545</b>	538	+1
Installed Capacity, thousand m <sup>3</sup> per hour	<b>511</b>	511	–
Peak Hourly Demand, thousand m <sup>3</sup>	<b>493</b>	517	-5
Town Gas Sales, million MJ	<b>28,360</b>	28,147	+1
Number of Employees as at 31st December	<b>1,943</b>	1,938	–
Number of Customers per Employee	<b>914</b>	903	+1
<b>Financial</b>			
Revenue, HK million dollars	<b>24,923</b>	22,427	+11
Profit Attributable to Shareholders, HK million dollars	<b>7,728</b>	6,150	+26
Dividends, HK million dollars	<b>3,042</b>	4,148 <sup>2</sup>	-27
<b>Shareholders</b>			
Issued Shares, million of shares	<b>8,691</b>	7,901	+10
Shareholders' Funds, HK million dollars	<b>45,319</b>	41,584	+9
Earnings per Share, HK cents	<b>88.9</b>	70.8 <sup>1</sup>	+26
Dividends per Share, HK cents	<b>35.0</b>	47.7 <sup>1,2</sup>	-27
Shareholders' Funds, HK dollars per share	<b>5.21</b>	4.78 <sup>1</sup>	+9
Number of Shareholders as at 31st December	<b>12,111</b>	11,957	+1

<sup>1</sup> Adjusted for the bonus issue in 2012

<sup>2</sup> Included a 150th Anniversary special dividend of HK15.9 cents per share (adjusted)