

## 4 BUSINESS HIGHLIGHTS

	2013	2012	Change %
<b>Operating (Company)</b>			
Number of Customers as at 31st December	<b>1,798,731</b>	1,776,360	+1
Number of Customers per km of Mains	<b>549</b>	545	+1
Installed Capacity, thousand m <sup>3</sup> per hour	<b>511</b>	511	–
Peak Hourly Demand, thousand m <sup>3</sup>	<b>476</b>	493	-3
Town Gas Sales, million MJ	<b>28,556</b>	28,360	+1
Number of Employees as at 31st December	<b>1,966</b>	1,943	+1
Number of Customers per Employee	<b>915</b>	914	–
<b>Financial</b>			
Revenue, HK million dollars	<b>28,246</b>	24,923	+13
Profit Attributable to Shareholders, HK million dollars	<b>6,854</b>	7,712*	-11
Dividends, HK million dollars	<b>3,346</b>	3,042	+10
<b>Shareholders</b>			
Issued Shares, million of shares	<b>9,560</b>	8,691	+10
Shareholders' Funds, HK million dollars	<b>49,868</b>	45,202*	+10
Earnings per Share, HK cents	<b>71.7</b>	80.7*	-11
Dividends per Share, HK cents	<b>35.0</b>	31.8*	+10
Shareholders' Funds, HK dollars per share	<b>5.22</b>	4.73*	+10
Number of Shareholders as at 31st December	<b>12,522</b>	12,111	+3

\* Adjusted for the bonus issue in 2013 and the adoption of HKAS 19 (amendment 2011), where applicable.